Anything for your guests. All in one place.

Smart solutions to make your guests feel right at home.

TALINDA
East Africa
Simple • Responsible • Creative

About Us

TALINDA
East Africa

- We serve futuristic, efficient and fast growing businesses in East Africa
- We are big at Open Infrastructure architecture
- We deliver Hotel ICT infrastructure that is more powerful yet simpler
- We assure a 5 year technology deployment relevance
- Trusted in advice, Excellent executors and reliable in Support

Our Role in Hotels

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Connect

- Guests services
- Efficiency & work flow
- Property Management

Communicate

- Advertising & branding
- Guest interaction
- Guest messaging

Entertain

- TV content
- Guest device content
- Internet content access

Control

- room controls
- Security and Movement
- Data access & security

Hotel Solutions

TALINDA East Africa

Networking

- Wireless Networking
- Structured Cabling
- Firewalls and security
- Routing & Switching
- HSIA gateways (High Speed Internet Access gateway)

Telephony

- IP PBX
- IP Phones
- Hotel Phones
- PMS Integration
- Video Conferencing

Computing

- Servers
- Computers
- Projectors
- Antivirus
- Microsoft licenses
- Printers

Automation

- Guest room automation
  - Blinds automation
  - Lighting control
  - Room mood set up
  - Temperature control
- Automation integration with TV, PMS, BMS, AC & lights

KNX

Audio Visual

- IPTV or MATV
- IPTV Head ends & Streamers
- Digital Signage
- Hotel Mobile App & room tablets
- TV Screens
- Meeting room Audio & Visual
- Background Music

HOTEZA hospitality software

Security

- CCTV/IP Surveillance
- Cloud managed, Central server managed NVR or on Premise NVR/DVR

HIKVISION

Access Control & room equipment

- Room Locks
- Mobile Keys
- Energy savers
- Lift Access Control
- Media Hubs
- Safes
- Minibars

Services

- Design
- Installation
- Integration with PMS & Service providers
- Support & Maintenance

Ongoing Hotel Projects

The Social House Nairobi
83 rooms hotel in Lavington Nairobi, opposite the Lavinton mall, Opens Dec 2019

Hoteza IPTV, Ruckus Wireless, Ruckus ICX switches, Matrix IP PBX, Retro IP room Phones, Hoteza Mobile App and mobile key integrating with Vingcard Assa Abloy room locks, Structured Cabling, Hoteza HSIA, Hoteza Digital signage, HPE Servers, Fortinet Security Firewall and Anevia IPTV Headend

Ongoing Hotel Projects

Glee Hotel, Kiambu

223 rooms hotel in Kiambu with large conferencing facilities that can hold over 1000 seats

Hoteza IPTV, Ruckus Wireless, Cisco switches, 3CX IP PBX, Escene IP room Phones, Omnitec locks, Structured Cabling, Hoteza HSIA, Hoteza Digital signage, HPE Servers, Fortinet Security Firewall and Anevia IPTV Headend, Schneider room automation, Audiovisual (background music & Meeting room system)

Ongoing Hotel Projects

TALINDA East Africa

pullman HOTELS AND RESORTS

- **Pullman Nairobi**
- 350 rooms hotel in Westlands Nairobi

- Ruckus Wireless
- HP Aruba switches
- HP Servers, Microsoft Server
- Matrix IP PBX
- Structured Cabling
- Hoteza IPTV & HSIA
- LG Procentric Digital signage
- Forcepoint Security Firewall
- Anevia IPTV Headend

Other Hotel References

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EKA HOTEL

Fairmont
THE NORFOLK
NAIROBI

ALBA
MERU

Fairmont
MOUNT KENYA SAFARI CLUB

The Panari Hotel
Nairobi

Hilton
NAIROBI

NAIROBI
Safari Club
LILIAN TOWERS
KENYA'S ONLY ALL SUITE HOTEL

THE
PANARI RESORT
NYAHURURU

PrideInn
PARADISE
Beach Resort, Convention Centre and Spa
• SHANZU •

FINCH HATTONS
TSAVO NATIONAL PARK

SANKARA
NAIROBI

dusitD2
nairobi

OLE-SERENI HOTEL
The City Hotel by the Game Park
Operator: Sarovar Hotels Pvt. Ltd,. India.

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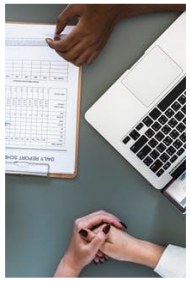
Solutions

Networking

Copper horizontal cabling

Fibre uplinks

Cable management systems



Wireless Network Access points & Controllers

High Speed Internet Access gateways (HSIA)

Routers and Switches

Network Security: Firewalls

ANTlabs Connectivity Made Easy

D-Link Building Networks for People

Tivega Choose Freedom

GIGANET Network Cabling Solutions

Ruckus Wireless

CISCO

The Whole Hotel in One System

SIEMON

FORTINET

Hewlett Packard Enterprise

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TELEPHONY

- PBX Systems
- IP Phones for Admin
- Hotel Room Phones
- Video Conferencing
- Call centers for Reservation
- Guest external call solution
- Headphones

GRANDSTREAM CONNECTING THE WORLD

Yealink

CISCO

ESCENE

3CX

OpenVox

Cetis Teledex • TeleMatrix • Scitec

Polycom

Computing & Surveillance

- Servers
- Computers
- Projectors
- Printers
- Related Accessories

- IP Surveillance Cameras
- Network Video Recorders (NVR/DVR)
- Storage systems
- Control Room Video Walls

WEBROOT Smarter Cybersecurity

Hewlett Packard Enterprise

EPSON EXCEED YOUR VISION

AXIS COMMUNICATIONS

HIKVISION

unv

Room Equipment & Supplies

ELECTRONIC LOCKS

SAFES

MINIBARS

OMNItec

Room Equipment & Supplies

Energy Saving

Energy Savers

Sensors

OMNITEC energy savers are devices that can help to **save up to 60% of electricity** used in buildings they are installed in.

Installing energy savers is recommended for hotels, apartment hotels, residences, universities, public buildings and offices, for example.

For hotels that do not use cards, the **Wireless energy saver** combined with motion and door and window opening sensors lets you control all the electrical devices in the room.

features

- Recessed and visible models
- LED indicator
- Available in different colours
- Courtesy light, 10-30 seconds
- Compatible with automatic systems
- Current: 16 A

OMNItec

adapting to hotels

Access Control

COMPACT

Discreet, elegant and functional

MiFare card reader and control unit integrated into a single easy-to-install device.

INUP

Access Revalidator

Access control and revalidator - permission recorder.

In operation, users access the restricted area and update their credentials.

DIGIT

Code and Bluetooth via app

DIGIT opens by PIN code or Bluetooth.

Backlit screen.

Dimensions: 114 x 74 x 22 mm

LIFT CONTROL

Lift Access Control

Integrated into the lift keypad to increase hotel security.

Guests access only those floors with prior permission.

ANTI-VANDALISM

Maximum hotel security

Independent reader and separate power supply/control unit. Preventing forced access due to not being able to manipulate the controller.

OPAK

Bluetooth opening

Bluetooth opening to control electric locks, garages & gates, roller shutters and entrance doors.

Dimensions: 66 x 32 x 22 mm

OMNItec

HOTEL TVS

PHILIPS

LG Life's Good

SAMSUNG

VESTEL

SONY

IPTV SYSTEM

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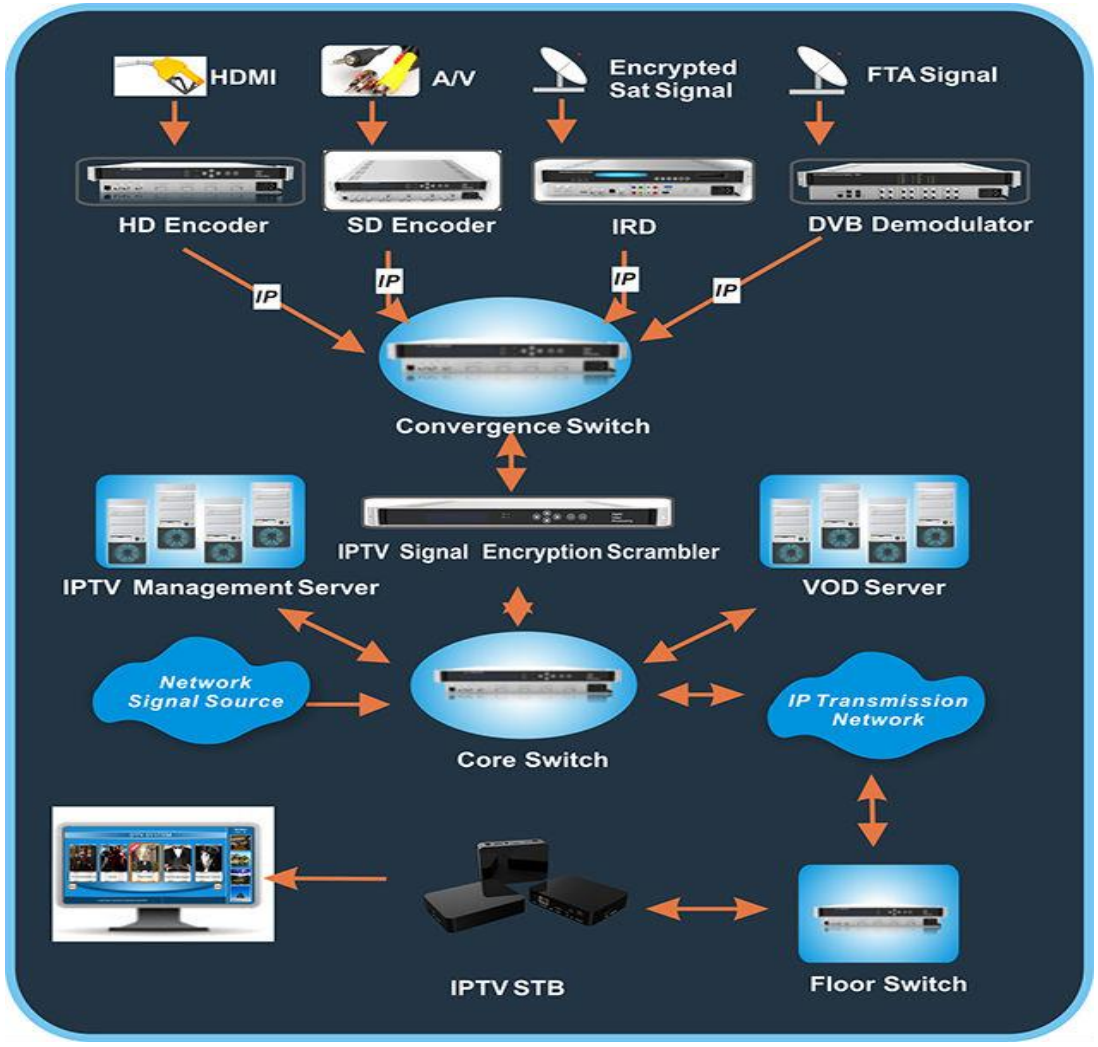


Headend

- Replaces by IP content delivered via fibre to premise

IPTV Software

- Replaced by cloud software services

Network Layer

- Robust to handle cloud delivery

Device Layer

- Evolving quickly, diverse, Flexibility, new control frontier

HOTEZA anevia NetUP

PMS | POS | GRMS | Hotel Operations & Bookings Systems | Mobile Key

Hoteza CMS

(Central Management System)

System operation, content management, language engine,
3rd part integrations, statistics, different user levels.

za HotPad

oom Tablets

Hoteza TV

Premium IPTV
Systems

Hoteza Mobile

Mobile Apps

Hoteza HotSign

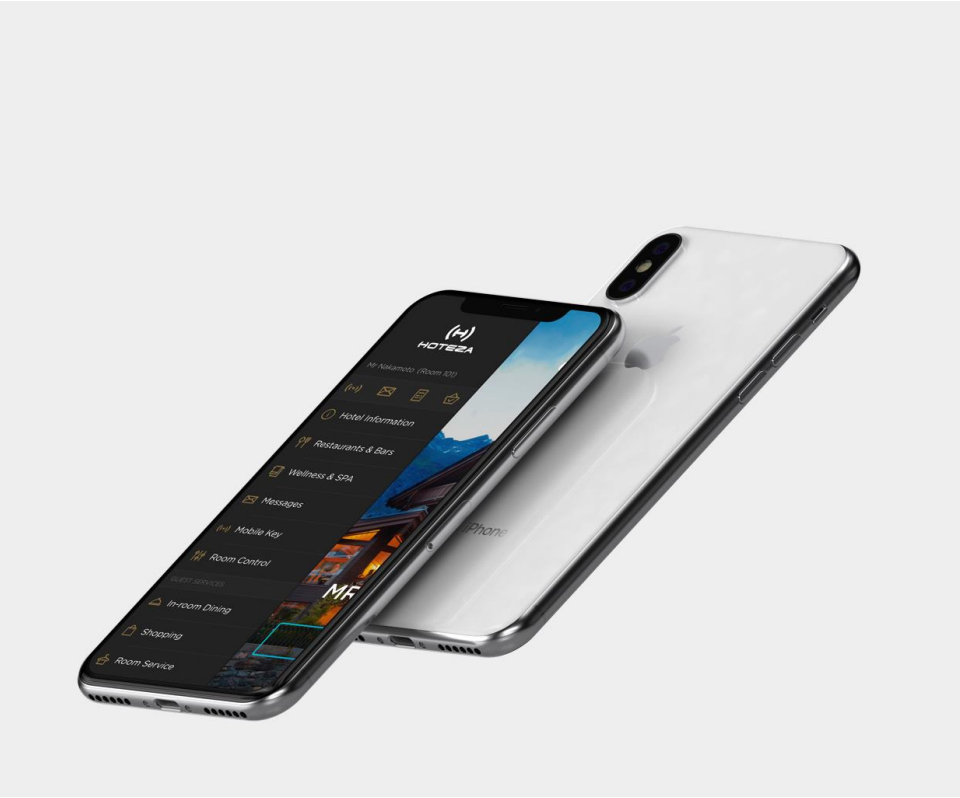
Digital Signage
Solutions

Hoteza HSI

High Speed
Internet Acce

Hoteza HotPad: in-room tablets for even better guest experience

With Hoteza it’s possible to have in-rooms tablets in your guestrooms which will work under management of the single CMS, the same which manages the content for TV screens and mobile applications.



Hoteza Mobile: all hotel at a touch

Hoteza Mobile — a mobile hotel application for improving communication with hotel guests and creating revenue opportunities.

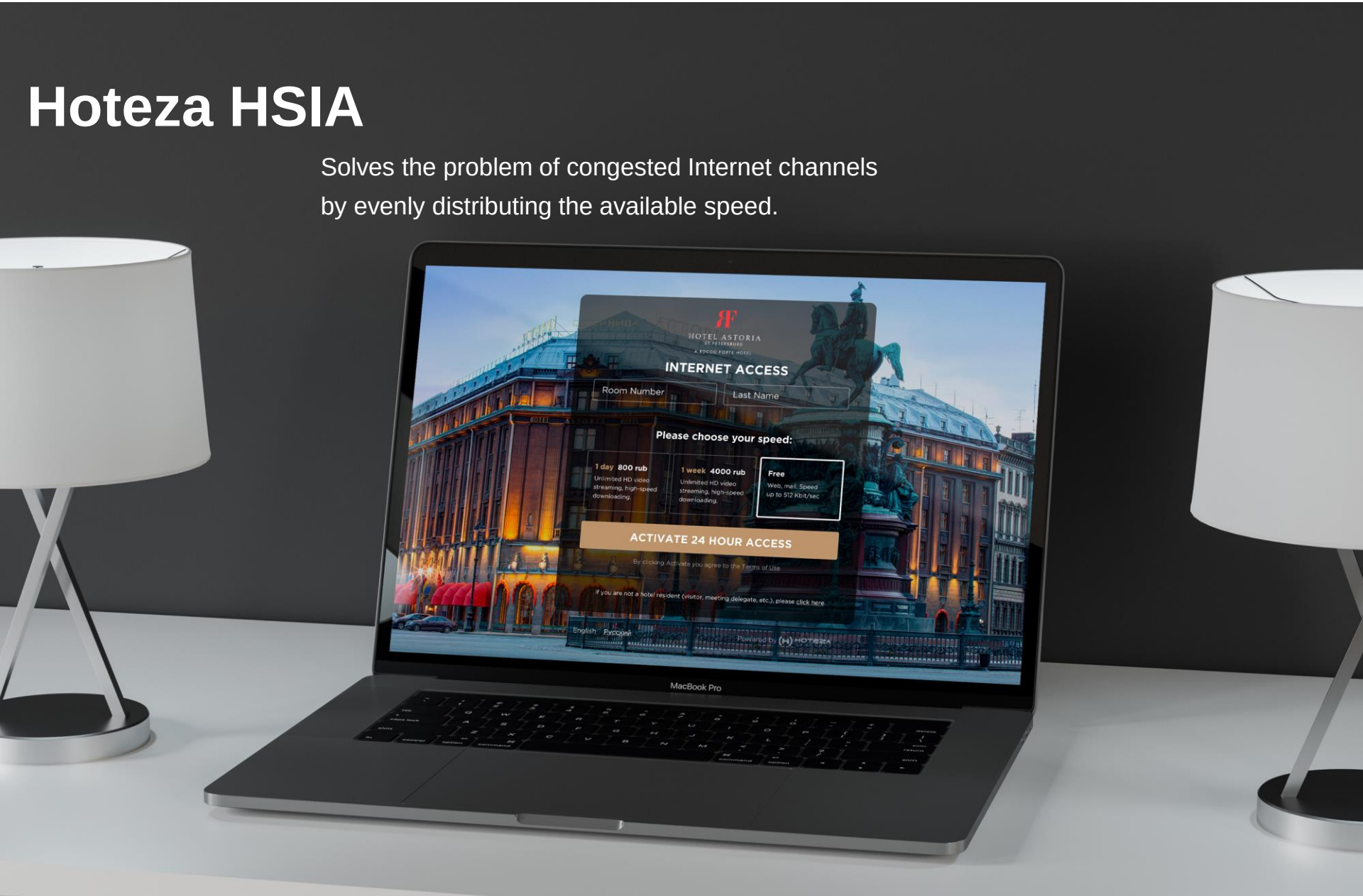
The application is downloaded and installed onto guests' devices in just a few seconds allowing them to use hotel services in an easy and fast way, without having to call or ask reception.

Hoteza Mobile Key: let your guests open their rooms with their own smartphone

Mobile Key becomes will become a must for any hotel in the future, allowing guests to use their smartphones to open room doors.

Hoteza HSIA

Solves the problem of congested Internet channels
by evenly distributing the available speed.



Hoteza HotSign

Display any audio-visual information in your public areas
in real time with little prior investment.

House of Cards
2016 12 4 Staffeln
Emmy- und Golden-Globe-prämiertes Politdrama über einen skrupellosen Kongressabgeordneten, dem jedes Mittel recht ist, um die Macht in Washington an sich zu reißen.
Mit: Kevin Spacey, Robin Wright, Kate Mara
Von: Beau Willimon
Bewerten
AirStream
powered by Hoteza

A single solution for AirPlay and Google Chromecast

AirStream by Hoteza enables your guests to easily share content from any of their devices with the in-room TV screen.

AirStream patent-pending technology made it possible for Apple TV boxes and Google Chromecast dongles to no longer be needed in every room. Just install as many as you need in the server room, and let your guests enjoy their own content on large TV screens. No more cables and hardware behind the TV.

Netflix, Spotify, HBO, YouTube and more – all of your guests' favourite content displayed securely on a large in-room TV.

More than 300 hotels

all over the globe are Hoteza customers.

This includes hotels of large international chains, such as Kempinski, IHG, Hilton, Marriott, Radisson, Wyndham, Accor, Corinthia, Rocco Forte, MGM, Hard Rock and others.

ROCCO FORTE HOTELS

Hard Rock HOTEL

CORINTHIA HOTELS

Wanda Reign

ACCOR

Marriott

Hilton

IHG InterContinental Hotels Group

MGM

WYND

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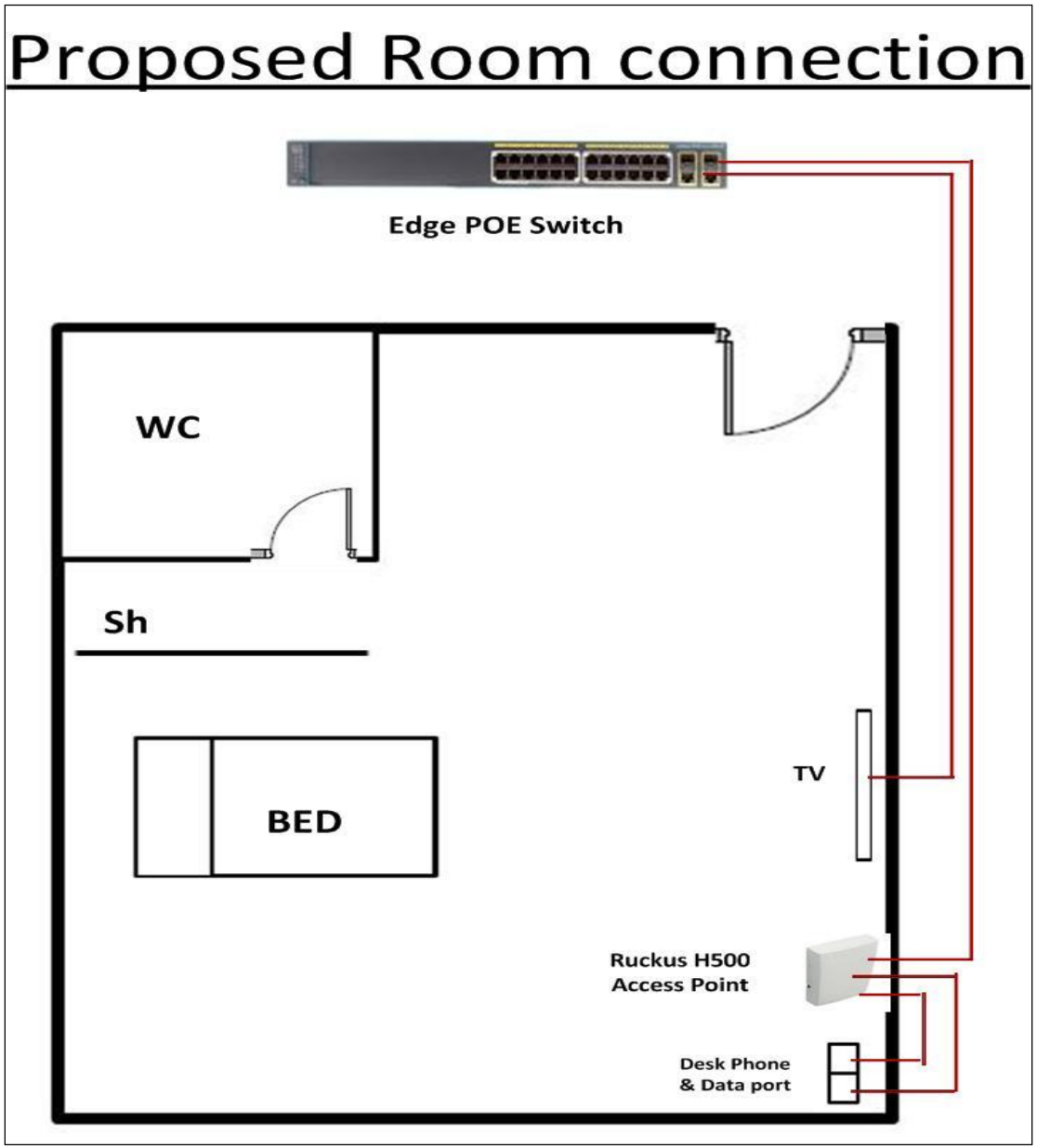
TYPICAL PROJECT

THE DESIGN: TYPICAL ROOM



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PROPOSED HSIA NETWORK DIAGRAM

Basement 2 – 2nd Floor

5 x Cisco SF300 24-port
PoE floor switch

Public Areas and 40 Rooms

SERVER ROOM

2 x Cisco 3560 24-port
Core switch

1 X24 Port POE Server Switches

ISP Router

Zone Director 3000
wireless controller

HP DL120 Gen 9 Server with
Elastix IP IPBX software

Antlabs InnGate

3rd, 4th Floors and Roof top

2 x Cisco SF300 24-port
PoE floor switch

40 rooms, 2 executive suites
and roof top lounge

Legend

Fibre Link

CAT6 Copper

TECHNOLOGY TO DELIGHT YOUR GUESTS
INCREASE ROOM EARNINGS
AND RUN EFFICIENT

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